

# Facts at a Glance

## Company Overview

TeleCommunication Systems, Inc. (TCS), headquartered in Annapolis, Maryland, is a world leader in secure and highly reliable wireless communications. Our patented solutions, global presence, operational support and engineering talent enable 9-1-1, commercial location-based services (LBS) and deployable wireless infrastructure; cybersecurity; defense and aerospace components; and applications for mobile LBS and messaging. Our principal customers are wireless network operators, defense and public safety government agencies, and Fortune 150 enterprises requiring high reliability and security. Learn more at [www.telecomsys.com](http://www.telecomsys.com).

## Corporate Quick Facts

- Founded in 1987; publicly traded since 2000 (NASDAQ: TSYS).
- Headquartered in Annapolis, Maryland, with technical, service and sales offices throughout North America and the world.
- Achieved \$360 million in revenue for FY2014.
- Focused on enhancing its strategic position in high-growth, solid-margin markets for wireless applications, secure satellite communications (SATCOM) and cybersecurity, while deepening its intellectual property portfolio.
- Employs more than 1,100 professionals.
- Holds 418 patents, with more than 300 patents pending.
- Certified ISO 9001:2008 and ISO 27001:2005 for commercial/operator (carrier) and government operations.

## TCS Executive Team

**Maurice B. Tosé**, Chairman and Chief Executive Officer

**Richard A. Young**, Executive Vice President and Chief Operating Officer

**Thomas Brandt**, Senior Vice President and Chief Financial Officer

**Drew Morin**, Senior Vice President and Chief Technology Officer

**Tim Lorello**, Senior Vice President and Chief Marketing Officer

**Michael Bristol**, Senior Vice President and President, Government Solutions Group

**Jay F. Whitehurst**, Senior Vice President and President, Commercial Software Group

**Lynne Seitz**, Senior Vice President and General Manager, Safety & Security Group

## TCS Industry-Leading Capabilities

**Cybersecurity.** The TCS Art of Exploitation<sup>®</sup> (AoE<sup>™</sup>) portfolio employs the world's most experienced cyber professionals, delivering cybersecurity training and services to commercial and government sectors. TCS ensures network and critical asset resilience.

**Secure Communications.** TCS has a 28-year track record as a committed provider of highly reliable, available and secure communication technologies to meet federal, state and local governments' toughest technical challenges.

**E9-1-1.** TCS is the nation's premier Enhanced 9-1-1 (E9-1-1) service provider, deploying cellular and Voice over Internet Protocol (VoIP) 9-1-1 service to operators nationwide. TCS solutions cover half of all U.S. cellular 9-1-1 calls – more than 200,000 emergency calls daily.

**LBS.** TCS provides end-to-end LBS, processing more than 7 billion LBS transactions monthly. ABI Research reports that TCS is the global leader in precise LBS infrastructure.

**Applications.** TCS provides award-winning wireless applications for navigation, mapping and tracking. TCS applications are available on Android, BlackBerry 10, iOS, QNX and Windows Phone.

**Text Messaging.** TCS is a U.S. leader in Short Message Service (SMS; text) messaging, and has processed more than 5 trillion text messages to date.

### TCS Media Contact:

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## TCS Commercial Software Solutions

- As a leading worldwide provider of precise location solutions, TCS offers end-to-end LBS solutions that include applications, infrastructure, mapping and content. TCS' seamless indoor-outdoor location service and applications enable organizations to seize emerging market opportunities and meet new FCC requirements for public safety.
- TCS develops and delivers a comprehensive line of secure mobile application and platform solutions for operators and enterprises worldwide.
- TCS' connected car solutions offer a complete suite of APIs leveraged by designers with maps, search, geocoding, routing and navigation that can be deployed across multiple operating systems and browsers for mobile phones, tablets and desktops.
- TCS' Cloud Messaging Center is a hosted, two-way messaging solution that enables large-volume, secure and streamlined communications to employees, customers and partners.
- With the VirtuMedix<sup>®</sup> connected health platform, practitioners and caregivers can remotely serve patients anytime, anywhere and on any device.

## TCS Cyber Intelligence Solutions

- TCS supports and develops information technology (IT), specializing in cybersecurity IT infrastructure and best practices, spanning the spectrum of IT expertise from software development to operations to training.
- Enterprise Security and Protection (ESP) provides an end-to-end suite of scalable security applications and services to safeguard and defend enterprises against advanced persistent threats and to safeguard critical assets. The ESP portfolio addresses five key services: Assess, Protect, Validate, Monitor and Train.
- TCS' AoE curriculum trains the nation's next generation cyber warriors in the arts of computer exploitation and defense, cryptology, penetration testing, reverse engineering, information assurance, and research and development.

## TCS Government Solutions

- TCS' TotalCom<sup>®</sup> products and services provide unparalleled rugged, reliable and secure global communications. TCS deployable products are designed to work as stand-alone systems or in concert with our industry-leading VSAT, protected communications, wireless wideband terrestrial, Impact<sup>®</sup> baseband systems and advanced products/components/custom solutions.
- TCS government solutions provide a comprehensive set of core-to-the-edge mission-critical products and services. TCS' Managed Network Service offerings provide network design and transmission solutions, teleport services and include a 24x7 Managed Services Operations Center. Professional and technical services include program support, IT services and cybersecurity solutions. TotalCom is a complete solution for secure and reliable connections.

## TCS Public Safety Solutions

- TCS is the market share leader and premier provider of Next Generation 9-1-1 (NG9-1-1) software and end-to-end solutions, with Frost and Sullivan reporting that TCS has 56% market share for NG9-1-1. The offering includes both call-routing and call-handling NENA i3 standards-compliant systems. TCS became the first company to deliver NG9-1-1 calls in 2006 and has since delivered more NENA i3 9-1-1 traffic than all other manufacturers combined.
- TCS completed the nation's first successful cellular 9-1-1 call more than a decade ago and now deploys cellular and VoIP 9-1-1 service to operators nationwide.
- TCS was the first to launch a full public text-to-911 service with complete auto call-routing capability. As of August 2015, TCS delivers text-to-911 service to more than 600 PSAPs across 35 states.

